



G L A T F E L T E R
Beyond Paper

February 10, 2012

To Our Valued Security Papers Customers:

Glatfelter is announcing a price increase for Security papers sold in our United States market. **The increase will be effective with shipments on or after March 12, 2012.**

The increase will be for the following items:

| | |
|------------------------|---------|
| Defensa® Basic | \$4/cwt |
| Defensa® Premium | \$5/cwt |
| Defensa® Design | \$5/cwt |
| Defensa® Security Gate | \$5/cwt |

We thank you for your continuing support of our products. If you have any questions, please contact your local Glatfelter Territory Manager, or contact us directly via email at paperinfo@glatfelter.com.

Regards,

Tom Wernoch
Vice President, Sales
Printing & Carbonless Papers